



# More Consulting Definitions





- "A person who, by virtue of experience, wisdom or expertise, is in a position to have influence on the functioning of a group or organisation and (though providing a service to a client) has no direct power to make changes or implement programmes."
- **Source:** Definition adapted from Peter Block – Flawless Consulting.



- Experienced professional who provides expert knowledge (often packaged under a catchy name) for a fee. He or she works in an advisory capacity only and is usually not accountable for the outcome of a consulting exercise. Some consultants (like Peter Drucker and W. Edward Deming) have brought dramatic shifts in management thinking and improvements in the performance of organizations.

Source: <http://www.businessdictionary.com/definition/consultant.html>



- A consultant is an experienced individual that is trained to analyze and advise a client in order to help the client make the best possible choices. A strategic consultant may evaluate a business plan and help the client develop a plan to meet those strategic goals. For example, a client concerned with government regulations and risk mitigation may engage an ediscovery or regulatory compliance consultant. As another example, value added resellers (VARs) may employ sales consultants to examine the client's immediate business or technology needs and recommend products, services, or other solutions that can address those needs.



- A Consultant is someone brought in for a limited time to solve one or more specific problems. This can be done under a contract for a specific problem or on a longer term contract for ongoing needs related to a specific problem.
- The term consultant is often used interchangeably with the terms independent contractor, freelancer, and vendor.

Source: <http://www.smallbusinessnotes.com/glossary/defconsultant.html>



- An expert who is called on for professional or technical advice or opinions

Source: <http://www.yourdictionary.com/consultant>



- Someone whose job is to advise managers on how to control and operate their companies more effectively.

Source: <http://www.macmillandictionary.com/dictionary/british/management-consultant>



■ *Person who gives advice about management methods* a person professionally engaged in advising on, and providing, a detached, external view of a company's management techniques and practices. A management consultant may be self-employed, a partner, or employed in a specialist firm. Consultants can be called in for many reasons, but are employed particularly for projects involving business improvement, **change management**, information technology, and long-term planning.

Source: <http://www.qfinance.com/dictionary/management-consultant>



- **Management consulting** indicates both the industry of, and the practice of, helping organizations improve their performance, primarily through the analysis of existing business problems and development of plans for improvement.

Source: [http://en.wikipedia.org/wiki/Management\\_consulting](http://en.wikipedia.org/wiki/Management_consulting)



- A person professionally engaged in advising on, and providing, a detached, external view of a company's management techniques and practices. A management consultant may be self-employed, a partner, or employed in a firm. Consultants can be called in for many reasons, but are employed particularly for projects involving business improvement, change management, information technology, and long-term planning

Source: <http://dictionary.bnet.com/definition/management+consultant.html>